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Kool Results Newsletter

Coaching the Coach

In This Issue

[The Bigger Picture](#)

[Why work with a Coach](#)

[E-book!](#)

Virtual Coach Training

**Sign-Up for this FREE
Virtual Coach Training**

Learn practical steps and
questions to bring out the
best in your staff!

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Need Admin Help?



Fiona, our admin assistant, can provide YOU services such as formatting business documents and reports, developing spreadsheets, setting up and maintaining databases, designing an electronic newsletter (similar to this one), and creating powerful presentations.

[Click here](#) for more information or [email us!](#)

Human Resource

Dear Julianne,

I'm using the services of a business coach as I develop my plans for 2010. Why would I be doing this? Sole business owners and those near the top of the tree often are neglected when it comes to personal development. It's important for everyone to have the chance to share their vision, to bounce ideas off someone else and to be accountable. Have you thought about the merits of using a coach?

The Bigger Picture?

Did you know that coaches were good at **jigsaw puzzles**? "Remember jigsaw puzzles: they're much easier when you can see the whole picture first."
(From The Learning Revolution.)



Have you re-visited your **vision for the business** recently? Are you currently compiling the details for your strategic plan for 2010, knowing that it will lead to the goals you have set? If the answer to both questions is no then you should consider the benefits of employing a **leadership coach**.

A coach can suggest tried and tested tools, processes and systems to keep you **focused on your end goal**. Once a month sit down with your coach and look at the bigger picture. Make sure that your intentions and patterns of decision making are leading you in the right direction. A coach challenges you to think outside the square and to find novel solutions to seemingly impossible problems.

When was the last time you asked the question "Who am I?" Personal reflection and self-observation are very hard to do. A coach motivates you by **asking the right questions**. You explore your fundamental strengths and weaknesses, and identify what is valuable. You are then ready to take the next step of aligning what you discover with the direction in which you take your business. Ultimately, **who you are defines your business**.

A coach will guide you as you **prioritise** what is important within the business. Should you be more focused on the

Management



Is the need for human resources increasing?

HR consulting to your organisation will ensure your people performance issues are managed effectively. Kool Results services include:

- Induction programs
- Recruitment
- Performance appraisals

To find out more [Click Here](#)

Business Coaching



At Kool Results, our goal is to work with you to determine the strategic direction of your business and develop the leadership skills you will need to make it a success

Don't take our word for it...



"I have been so much happier at work since my last session with you. Has really made a difference to my outlook on work and life!"

Business owner and

finance or accounting department? Are your strategies clearly identifiable? Do you operate in a sustainable and healthy environment? With your coach's help, you can identify what is missing and fill the gaps.

Last month we talked about how important your people are. So have a look at your **staff**. Do you have the right mix of people? From day one a coach can help you recruit the right person for the right job. Through rigorous selection procedures you can create a culture of excellent staff who are committed and inspired.

Finally, a coach can ensure you have a healthy **work-life balance**. Your energy and vitality will then flow down naturally through your business and people, creating a positive and dynamic atmosphere. Toxicity in the workplace can often be traced right back to the top.

You are the **role model** for your staff and you have a powerful impact on them. If you maintain your efforts to be the best, your business will become the best. And you'll have more time to complete those 5000 piece jigsaws!

For more information on how Kool Results can provide coaching to help you and your business [click here](#) or [email us!](#)

Why work with a Coach?

A coach provides clarity and direction enabling you to see the possibilities & knowing which path is best.

- A coach provides a sounding board for new ideas and better decisions.
- A coach gives you honest and unconditional support.
- A coach will help you set the goals you truly want and help you achieve them.
- A coach will guide you to build effective and powerful communication techniques.
- A coach integrates your professional and personal life and makes sure that the goals are balanced and you achieve fulfilment.
- A coach focuses on the big picture not just parts of it.
- Coaching will assist you in developing efficient processes to create a life and business of ease.



[Click here](#) to book your **complimentary coaching session** now!

Coach Talk for Managers

This e-book by Juliette Robertson is



Viticulturalist

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the most unique and most affordable way to get your head around what professional coaches say to staff in challenging situations.

You can purchase and download it right now for under \$40 and have the words in your hands in the next few minutes.

You can read all about it [here!](#)

I'm giving this new e-book my highest recommendation, because it's been put together by professional coaches so take a moment to read the full story while it's still fresh on your mind.

Why struggle when you can model your approach around the words that professional executive coaches use?

To your success!



Warmest Regards,

Julianne

Julianne Kuhlmann
Executive & Leadership Coach
Kool Results

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